

Who we are

Encina Business Credit, LLC is a non-regulated asset-based lending platform providing revolving lines of credit and term loans between \$10 –\$100 million to non-investment grade borrowers in the United States and Canada.

What we do

We lend to private or publicly owned companies across a wide range of industries. Positive cash flow is not a requirement. Borrowers use loan proceeds to fund:

- Working Capital
- Acquisitions
- Bridge financing

- Refinancing
- Growth
- Restructurings

- DIP financing
- Exit financing
- Turnarounds

Some Industries We Serve

- Manufacturing
- Retail
- Automotive
- Oil & gas
- Services
- Distribution
- Consumer products

Competitive Differentiation

STRONG BACKING

Experienced team w/ funding from affiliate of Oaktree Capital Management, L.P. provides strong certainty of execution

FLEXIBLE STRUCTURES

We provide revolvers and term loans; partner with 2nd lien lenders

CONSULTATIVE & RESPONSIVE

We work under tight timelines to create customized solutions

Recent Transactions

\$75,000,000

Revolving Credit Facility



\$50,000,000



\$25,000,000



Revolving Credit Facility

September 2020

Revolving Credit Facility

February 2020

Our Team

March 2020

Andrew Salter

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CHICAGO | NEW YORK | ATLANTA | HOUSTON | LOS ANGELES | DETROIT | SAN FRANCISCO | DALLAS | CHARLOTTE



Recent Transactions

Revolving Credit Facility IVAC Products July 2020	\$50,000,000 Revolving Credit Facility Publishing
Revolving Credit Facility IVAC Products	Revolving Credit Facility Publishing
IVAC Products	Publishing
July 2020	
\$25,000,000	\$12,500,000
Manufacturer	Revolving Credit Facility Market Service Provider
March 2020 75,000,000 Revolving Credit Facility Manufacturer	\$15,000,000 Revolving Credit Facility Oil & Gas
February 2020 \$25,000,000 Revolving Credit Facility Consumer Products	\$50,000,000 Revolving Credit Facility Publishing
	75,000,000 evolving Credit Facility anufacturer February 2020

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